



Engineering America

Andy Cunningham

The Construction of an Impressive Career

Andy was born in South Dakota and graduated from high school in Sioux Falls, South Dakota. He was drawn to construction because, as he says, "I always loved the mechanics of working with my hands." An initial venture into the industry came in the fall of 1970, when a friend told him of an opportunity to be on a construction crew building glass-fused-to-steel Harvestore tanks. Although Andy did not have previous experience, he stood out as an eager, hard-working young man and was asked by the new Dakota Harvestore dealership to stay on past the summer season and move into their service department. Determined to prove himself and provide for his family, Andy accepted and was promoted to service manager in 1973.



Andy Cunningham

In 1975, Andy formed Harvestore Construction and became a contract builder. Andy is proud to say that he put up some of the very first Aquastore tanks, which are still standing and in good condition today. Chuck Singer started Engineering America in 1980 and acquired Harvestore Construction, with Andy on board as construction manager for the next 30 years. As Andy said, "Things just came together as a great fit for all."

One of the more memorable projects for Andy was the ADM project in Marshall, Minnesota, in 1995-96. It included 23 tanks, and was a major site management accomplishment.

In 1997, the largest Aquastore tanks ever constructed were completed for the City of La Crosse, Wisconsin. Considering the magnitude of the project, at 150' in diameter, many major construction challenges presented themselves. Andy and his crew rose to the occasion with the development of a new winch and derrick system still used today.

Another one of Andy's major contributions was the development of the field team recruiting system, which he likens to creating a successful sports team. Andy is quick to give credit to the hard work and dedication of his construction team and is immensely grateful for all of their efforts throughout the years. He says, "They consistently brought the projects in under estimates, a large contribution to the overall success of Engineering America."

After decades of service, Andy will be retiring as Vice President, Construction at the end of 2012. "The great personnel and systems firmly in place will be the driving force for a bright future for Engineering America," says Andy. Jason Sixberry was named the new construction manager. Jason has been working for Engineering America since 2000.

Although Andy is retiring, he won't be sitting still – he will continue to be a valuable part of Engineering America as a consultant. He is also looking forward to indulging in his passion of restoring old Corvettes and pickup trucks from the 1950s and 1960s. With three grown sons and Six granddaughters to keep him on his toes, Andy and his wife, Arlene, enjoy golfing and spending time at their cabin – they expect to have lots of family fun in the years to come.

All of us at Engineering America offer Andy our sincere gratitude for decades of dedicated service, and wish him all the best with his new adventures.

Specify quality, experience and low maintenance. Specify Aquastore® glass-fused-to-steel tanks. For more information, call Engineering America: MN **651-777-4041**, KS **913-782-7774**, CO **970-962-9400**, AZ **480-895-1106** or visit us online: www.engamerica.com.

THINK TANK